

## CORPORATE PRESENTATION

NASDAQ COMMON: XOMA
NASDAQ PERPETUAL PREFERRED SHARES: XOMAP, XOMAO

**FEBRUARY 2025** 

THE ROYALTY
AGGREGATOR
FOR BIOTECH
COMPANIES

#### **DISCLAIMERS**

Certain statements in this presentation are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including statements regarding: future potential monetization opportunities, active transactions with significant financial implications, collaborations poised for significant financial contribution, the ability of our partners and their licensees to successfully develop their pipeline programs, the productivity of acquired assets, our revenue and cashflow forecasts. upcoming internal milestones and value catalysts, our future cash needs, our strategy for value creation, and other statements that relate to future periods. These statements are not guarantees of future performance and undue reliance should not be placed on them. They are based on assumptions that may not prove accurate, and actual results could differ materially from those anticipated due to certain risks inherent in the biotechnology industry and for companies engaged in the development of new products in a regulated market.

Potential risks to XOMA Royalty meeting these expectations are described in more detail in XOMA Royalty's most recent filings on Form 10-K and Form 10-Q. Consider such risks carefully when considering XOMA Royalty's prospects. Any forward-looking statements represent

XOMA Royalty's views only as of the date of this presentation and should not be relied upon as representing its views as of any subsequent date. XOMA Royalty disclaims any obligation to update any forward-looking statement, except as required by law.

NOTE: All references to "portfolio" in this presentation are to milestone and/or royalty rights associated with a basket of drug products in development. All references to "assets" in this presentation are to milestone and/or royalty rights associated with individual drug product candidates in development. References to royalties or royalty rates contained herein refer to future potential payment streams regardless of whether or not they are technically defined as royalties in the underlying contractual agreement; further, any rates referenced herein are subject to potential future contractual adjustments.



#### XOMA ROYALTY - WHAT WE DO



The Biotech Royalty Aggregator



#### **BUILDING THE XOMA ROYALTY BUSINESS**



Scalable

**BUSINESS MODEL** 

>**\$120**M since 2017

**MILESTONES** 

100+
assets

+ New Deals

**PIPELINE** 









PHASE 3 / REGISTRATION













COMMERCIAL ROYALTIES



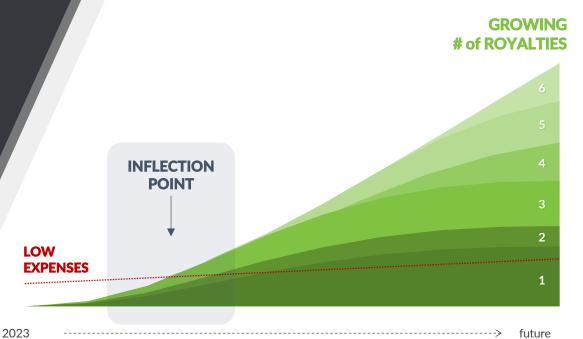
## / XOMA ROYALTY'S BUSINESS MODEL: THE COMPOUNDING EFFECT

- ↑ CASH RECEIPTS
- LOW EXPENSES
- **+** LOW SHARE COUNT

**HIGH EPS** 

SIGNIFICANT
SHARE PRICE
APPRECIATION

## Path to Sustained Profitability



# ojemda<sup>™</sup> (tovorafenib)

Approved by FDA for relapsed or refractory BRAF-altered pediatric low-grade glioma (pLGG), the most common form of childhood brain tumor



- Acquired economics for \$13.5M Upfront in 2021
- Received \$22.1M in milestones to date (additional \$32M in potential milestones)
- Entitled to mid-single digit royalties on OJEMDA™ sales

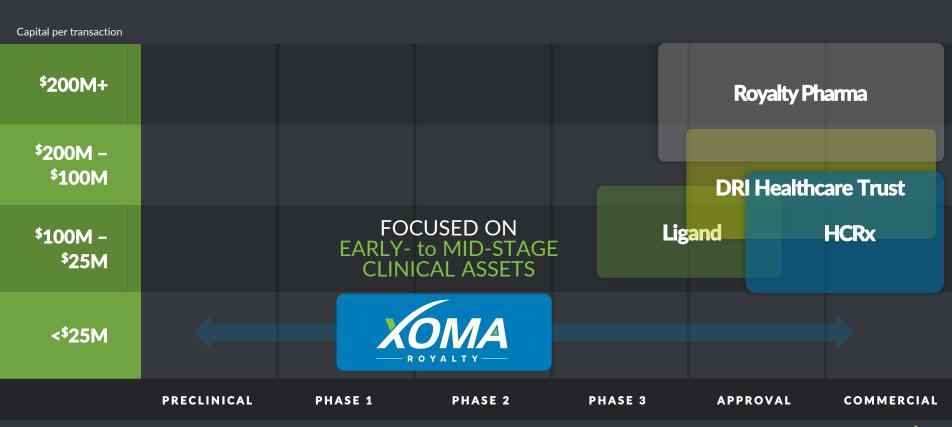


Approved by FDA for use in combination with miglustat for the treatment of neurological manifestations of NPC in adult and pediatric patients 2 years of age and older

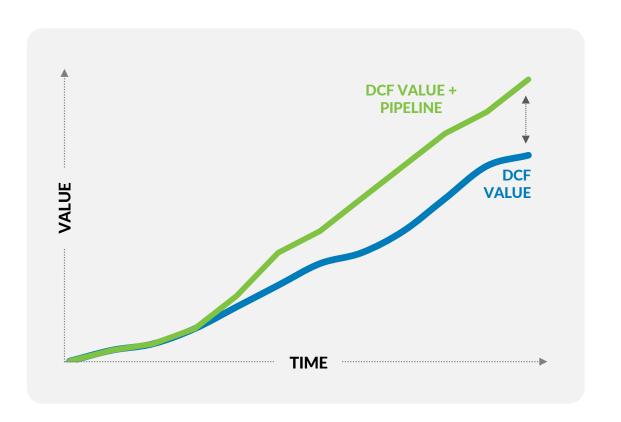


- Acquired economics from LadRx for \$5M upfront in 2023
- Potential to receive \$52.5M in milestones
- Entitled to mid-single digit royalties on MIPLYFFA™ sales

#### / XOMA ROYALTY IS DIFFERENTIATED



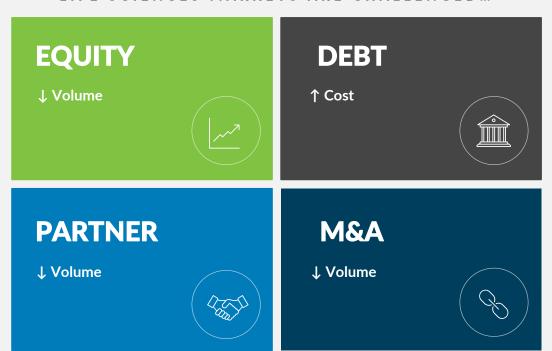
## XOMA ROYALTY'S BUSINESS MODEL DIFFERENTIATION SHOULD ENHANCE VALUE CREATION



Visibility into future royalty portfolio differentiates
XOMA ROYALTY from majority of royalty competitors

#### XOMA ROYALTY'S TIME IS NOW...

LIFE SCIENCES MARKETS ARE CHALLENGED...



... CREATING OPPORTUNITY



**↓ Equity Dilution** 

**Unlock Latent Value** 

↑ Capital Efficiency

## OPPORTUNITIES ABOUND FOR ROYALTY MONETIZATION

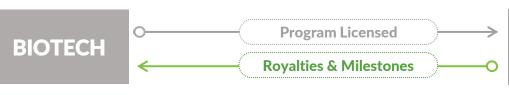


## BASICS OF A XOMA ROYALTY MONETIZATION TRANSACTION

**2** Royalty Monetization



License Agreement



PHARMA PARTNER

#### **XOMA ROYALTY'S IDEAL ROYALTY ASSET**



#### HIGH ROYALTY POTENTIAL

High unmet need or clear clinical benefit over alternatives



#### LONG DURATION OF MARKET EXCLUSIVITY

Patent expiration or regulatory exclusivity



#### **ESTABLISHED DEVELOPER / MARKETER**

Assets partnered with reputable pharma / biopharma



#### MID- TO EARLY-STAGE CLINICAL ASSETS

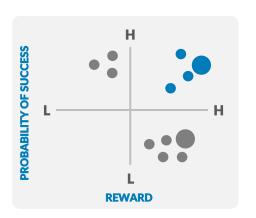
Therapeutic area, modality agnostic

#### **KEY ASSETS IN XOMA ROYALTY PORTFOLIO**

|             | Wet AMD / DME pLGG                       | Commercial<br>Commercial | \$7.3 <sub>B</sub>       | 0.50%                        |
|-------------|--|--------------------------|--------------------------|------------------------------|
|             |  | Commercial               | \$1 6p                   |                              |
|             | B: I T                                   |                          | 1.06                     | Mid-single digit             |
|             | Niemann-Pick Type C                      | Commercial               | <sup>\$</sup> 175м       | Mid-single digit             |
|             | Bacterial infections                     | Commercial               | NA                       | Low to high single digit     |
|             | Hemophilia B                             | Commercial               | <sup>\$</sup> 57м        | 5%                           |
| naceuticals | Acute pain in supervised medical setting | Commercial               | NA                       | 15 - 75%                     |
| Chiesi      | PAH                                      | Phase 3                  | NA                       | Low to mid-single digit      |
|             | Bladder Cancer                           | Phase 3                  | \$2.1в                   | 0.75%                        |
|             | CHI and tumor<br>hyperinsulinism         | Phase 3                  | \$350м                   | High single digit / mid-teer |
| са          | Solid Tumor(s)                           | Phase 3                  | NA                       | undisclosed                  |
|             | ITP                                      | Phase 3                  | \$1.0 <sub>B</sub>       | 4%                           |
|             | HNSCC                                    | Phase 3                  | NA                       | Low single digit             |
| n           | Contraceptive                            | Phase 3                  | NA                       | Low to mid-single            |
|             | ON                                       | on Contraceptive         | on Contraceptive Phase 3 |                              |

#### **XOMA ROYALTY PORTFOLIO CONSTRUCTION**













#### THE POWER OF THE XOMA ROYALTY MODEL

A Single Transaction<sup>1</sup> Can Deliver Significant Value for Shareholders





XOMA Raises up to \$140 Million in Non-Dilutive, Non-Recourse Financing from Funds Managed by Blue Owl Capital Backed by VABYSMO® Royalties

Oct 2021 1.2 ACQUISITION \$14M

**USE OF PROCEEDS: DELIVER ADDITIONAL SHAREHOLDER VALUE** 

Share Repurchase



Royalty Acquisitions

Dec 2023
ROYALTY-BACKED LOAN

\$140M

Low Cost of Capital

Tax Efficient

Preserve NOLs

Interest Expense ↓
Taxable Income

Maintain Ownership & Upside





## TRANSACTION:

#### \$6M to LadRx1

MIPLYFFA™ is a first-in-class therapy for NPC

|                     | MIPLYFFA™  | aldoxorubicin  |  |
|---------------------|--|--|--|
| Indication          | Niemann-Pick Type C  | Pancreatic Cancer                                      |  |
| Milestone Potential | <sup>\$</sup> 52.6M  | Mid-single digit percentage on out licensing economics |  |
| Royalty Rate        | Mid-single digit   | Low single digit                                       |  |
| Clinical Stage      | FDA APPROVED <sup>2</sup> & COMMERCIAL (Acquired pre-NDA resubmission) | Phase 2<br>(Aldox+Anktiva+PD-L1<br>t-hANK)             |  |
| Partner             | SZEVRA<br>THERAPEUTICS   | LadRx Corp   |  |



# XACIATO (clindamycin phosphate) vaginal gel 2%

#### **DARÉ TRANSACTION:**

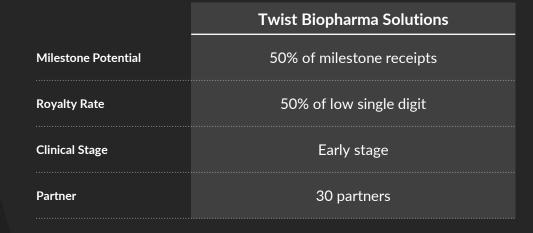
\$22M upfront to Daré for economic interest in 3 first-in-category assets

|                                     | XACIATO™<br>(clindamycin phosphate)<br>vaginal gel 2% | Ovaprene® (hormone-free monthly intravaginal contraceptive) | Sildenafil<br>Cream, 3.6%         |
|-------------------------------------|---|---|-----------------------------------|
| Indication                          | Bacterial vaginosis                                   | Contraception   | Female sexual<br>arousal disorder |
| Milestone<br>Potential <sup>1</sup> | <sup>\$</sup> 150M                                    | \$5M  |                                   |
| Royalty Rate <sup>1</sup>           | Low to high single<br>digit                           | Low to mid-single<br>digit                                  | Low single digit                  |
| Product Stage                       | FDA APPROVED & COMMERCIAL (Acquired post approval)    | Phase 3   | Phase 3-ready                     |
| Commercial<br>Partner               | ு ORGANON   | BAYER 2   |                                   |



#### **TWIST TRANSACTION:**

## \$15M for economic interest in >60 assets





\$20M upfront for economic interest in seralutinib, a Phase 3 asset

Indication

Milestone Potential

**Royalty Rate** 

**Product Stage** 

Commercial Partner

#### Seralutinib

Pulmonary arterial hypertension (PAH) & pulmonary hypertension associated with interstitial lung disease (PH-ILD)

Net up to \$25M

Net low to mid-single digit

Phase 3







## IXINITY® TRANSACTION: coagulation factor IX (recombinant)

\$9.6M upfront to Aptevo

#### **IXINITY®**

coagulation factor IX (recombinant)

Hemophilia B

replace clotting factor (factor IX) missing in adults and children with hemophilia B

Undisclosed

5%

FDA APPROVED & COMMERCIAL

(Acquired prior to pediatric SBLA approval)

MEDEXUS PHARMA

Milestone Potential

**Rovalty Rate** 

Clinical Stage

**Partner** 

### **DSUVIA** TRANSACTION:

sublingual tablet 30 mcg 🕕

\$8M upfront to Talphera

#### **DSUVIA®**

(sufentanil sublingual tablet)

For use in adults in certified medically supervised healthcare settings to treat acute

Department of Defense -Deployed Troop Sets, Kits, Outfits (SKOs)

\$116.5M shared with Talphera

37.5% - 75% of DoD Contracts 15% of commercial sales

FDA APPROVED & COMMERCIAL

(Acquired post approval)

ALCRA

Royalty Rate

**Clinical Stage** 

**Partner** 

#### / KEY PORTFOLIO EVENTS 2024 - 2025

#### **Commercial Sales Ramps**





#### **2024 Product Launches**







#### **Phase 3 Clinical Starts**



**RZ358** 

**Tumor** 

**Hyperinsulinism** 

FPFD\* in CHI

FPFD\* in ITP

FPFD\* in IgA

nephropathy



mezagitamab

sildenafil

cream, 3.6%

FPFD\* in FSD



**DEVELOPMENT** 



#### **Data Announcements**



rilvegostomig

Phase 2 data

PD-1/TIGIT

**NSCLC** 





Phase 2 data

**CD38** 

ITP, IgA

Neuropathy



mezagitamab



Ovaprene<sup>®</sup>

Phase 3 data

Hormone-free, monthly contraception



seralutinib

#### Phase 3 data

**Pulmonary** Arterial Hypertension



#### **BLUE OWL FINANCING - UP TO \$140M**



\$130M at close

**9.875% interest** 

Secured only by VABYSMO royalties



Acquire assets for cash flow growth

**Stock repurchases** 

XOMA retains long-term value of VABYSMO



Non-dilutive, non-recourse capital

Scaled \$14M acquisition

Strategic partnership with Blue Owl



#### **KINNATE TRANSACTION:**

#### ~\$9.5M cash

added to XOMA's balance sheet for additional capital deployment & potential royalties on pipeline

| Cash Amount (per share) | <sup>\$</sup> 2.5879   |  |  |
|-------------------------|------------------------|--|--|
| Contingent Value Right  | 85%<br>of net proceeds | from out license or<br>sale of Kinnate<br>programs completed<br>within 1 year of closing |  |
| (CVR)                   | 4.000/                 | from Kinnate's sale of   |  |

exarafenib and pan-RAF inhibitor program

to Pierre Fabre

Kinnate Stockholders Receive

100%

of net proceeds

#### **FINANCIAL HIGHLIGHTS**



>\$120M >\$1B in milestones in potential since 2017 milestones

6 assets generating royalty receipts

\$42.3M in cash receipts first 3 quarters of 2024

**Stable Expense Base** 

## XOMA ROYALTY'S STOCK REPURCHASE PROGRAM

# Up to \$50 Million

through January 2, 2027

**DRIVING SHAREHOLDER VALUE** 

## THREE PUBLICLY TRADED OFFERINGS TO MEET THE NEEDS OF SPECIFIC INVESTORS

#### **XOMA ROYALTY**

**Common Stock** 

#### **XOMAP**

Series A Cumulative Perpetual Preferred Stock \$25.00 par value

8.625% dividend paid quarterly

#### **XOMAO**

Series B Cumulative Perpetual Preferred Stock \$25.00 par value

8.375% dividend paid quarterly

#### WHO WE ARE

- Leadership
  - Owen Hughes, Chief Executive Officer
  - Brad Sitko, Chief Investment Officer
  - Tom Burns, Chief Financial Officer
- Business Development Team
- Legal Team
- Finance Team
- Consultants
  - Deal Sourcing
  - Scientific
  - Medical

#### **Board of Directors**

- Jack Wyszomierski, Chairman CFO of VWR International (retired)
- Heather L. Franklin
   Executive Chair of Blaze Bioscience
- Natasha Hernday CBO of Seagen (former)
- Owen Hughes CEO of XOMA
- Barbara Kosacz
   COO and GC of Kronos Bio (former)
- Joe Limber
   CEO of Secura Bio (former)
- Matthew Perry President at BVF Partners (former)

#### / XOMA ROYALTY'S TIME IS NOW

INFLECTION POINT FORTHCOMING

COMPETITIVE DIFFERENTIATION



EFFICIENT BUSINESS MODEL

ROYALTIES TO DRIVE SHAREHOLDER RETURNS

**Enabling Today's Science to Be Tomorrow's Cures** 



## CORPORATE PRESENTATION

NASDAQ COMMON: XOMA NASDAQ PERPETUAL PREFERRED SHARES: XOMAP, XOMAO

**FEBRUARY 2025** 

THE ROYALTY
AGGREGATOR
FOR BIOTECH
COMPANIES