

# **CORPORATE PRESENTATION**

NASDAQ COMMON: XOMA NASDAQ PERPETUAL PREFERRED SHARES: XOMAP, XOMAO

**JANUARY 2025** 

THE ROYALTY AGGREGATOR FOR BIOTECH COMPANIES

#### **DISCLAIMERS**

Certain statements in this presentation are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including statements regarding: future potential monetization opportunities, active transactions with significant financial implications, collaborations poised for significant financial contribution, the ability of our partners and their licensees to successfully develop their pipeline programs, the productivity of acquired assets, our revenue and cashflow forecasts. upcoming internal milestones and value catalysts, our future cash needs, our strategy for value creation, and other statements that relate to future periods. These statements are not guarantees of future performance and undue reliance should not be placed on them. They are based on assumptions that may not prove accurate, and actual results could differ materially from those anticipated due to certain risks inherent in the biotechnology industry and for companies engaged in the development of new products in a regulated market.

Potential risks to XOMA Royalty meeting these expectations are described in more detail in XOMA Royalty's most recent filings on Form 10-K and Form 10-Q. Consider such risks carefully when considering XOMA Royalty's prospects. Any forward-looking statements represent XOMA Royalty's views only as of the date of this presentation and should not be relied upon as representing its views as of any subsequent date. XOMA Royalty disclaims any obligation to update any forward-looking statement, except as required by law.

NOTE: All references to "portfolio" in this presentation are to milestone and/or royalty rights associated with a basket of drug products in development. All references to "assets" in this presentation are to milestone and/or royalty rights associated with individual drug product candidates in development. References to royalties or royalty rates contained herein refer to future potential payment streams regardless of whether or not they are technically defined as royalties in the underlying contractual agreement; further, any rates referenced herein are subject to potential future contractual adjustments.



#### **XOMA ROYALTY – WHAT WE DO**



# **The Biotech Royalty Aggregator**



#### **BUILDING THE XOMA ROYALTY BUSINESS**



4

#### / XOMA ROYALTY'S BUSINESS MODEL: THE COMPOUNDING EFFECT

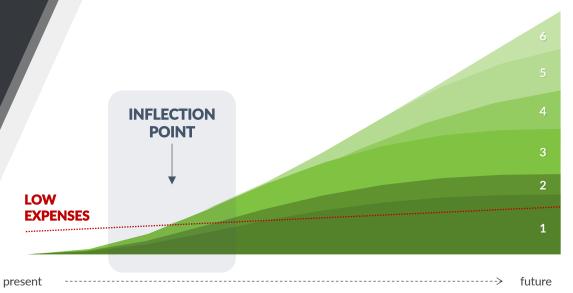
- **CASH RECEIPTS**
- LOW EXPENSES
- + LOW SHARE COUNT

**HIGH EPS** 

SIGNIFICANT SHARE PRICE APPRECIATION

#### Path to Sustained Profitability

**GROWING** # of ROYALTIES



# ojemda™ (tovorafenib)

Approved by FDA for relapsed or refractory BRAF-altered pediatric low-grade glioma (pLGG), the most common form of childhood brain tumor



- Acquired economics for \$13.5M Upfront in 2021
- Received \$22.1M in milestones to date (additional \$32M in potential milestones)
- Entitled to mid-single digit royalties on OJEMDA<sup>™</sup> sales.

# **MPLYFFA** arimoclomol capsules

Approved by FDA for use in combination with miglustat for the treatment of neurological manifestations of NPC in adult and pediatric patients 2 years of age and older



- Acquired economics from LadRx for \$5M upfront in 2023
- Potential to receive \$52.5M in milestones
- Entitled to mid-single digit royalties on MIPLYFFA<sup>™</sup> sales.

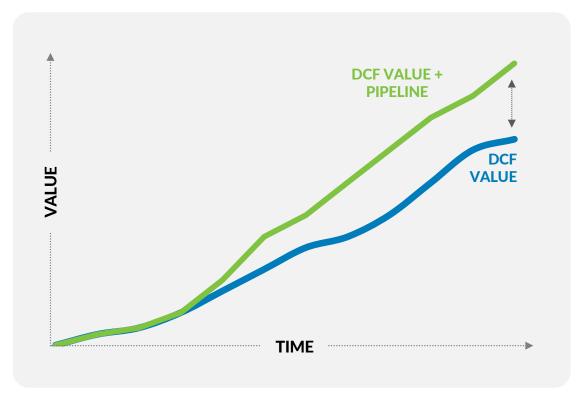
# **/ XOMA ROYALTY IS DIFFERENTIATED**

Capital per transaction

\$200M+					Royalty Ph	arma
\$200M - \$100M					DRI Healthc	are Trust
<sup>\$</sup> 100M – <sup>\$</sup> 25M		EARLY-	CUSED ON to MID-STAGE CAL ASSETS	Lig	and	HCRx
<\$25M						
	PRECLINICAL	PHASE 1	PHASE 2	PHASE 3	APPROVAL	COMMERCIAL



#### XOMA ROYALTY'S BUSINESS MODEL DIFFERENTIATION SHOULD ENHANCE VALUE CREATION



Visibility into future royalty portfolio differentiates XOMA ROYALTY from majority of royalty competitors



## **XOMA ROYALTY'S TIME IS NOW...**

LIFE SCIENCES MARKETS ARE CHALLENGED...



... CREATING OPPORTUNITY



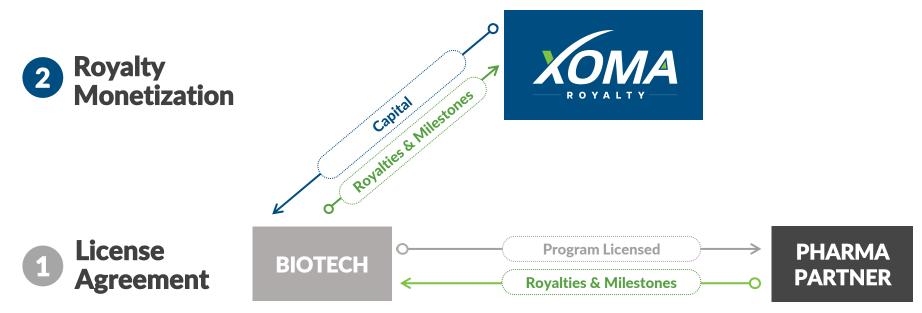


#### OPPORTUNITIES ABOUND FOR ROYALTY MONETIZATION





#### BASICS OF A XOMA ROYALTY MONETIZATION TRANSACTION





## **XOMA ROYALTY'S IDEAL ROYALTY ASSET**



#### **HIGH ROYALTY POTENTIAL**

High unmet need or clear clinical benefit over alternatives



#### LONG DURATION OF MARKET EXCLUSIVITY

Patent expiration or regulatory exclusivity



#### **ESTABLISHED DEVELOPER / MARKETER**

Assets partnered with reputable pharma / biopharma



#### MID- TO EARLY-STAGE CLINICAL ASSETS

Therapeutic area, modality agnostic

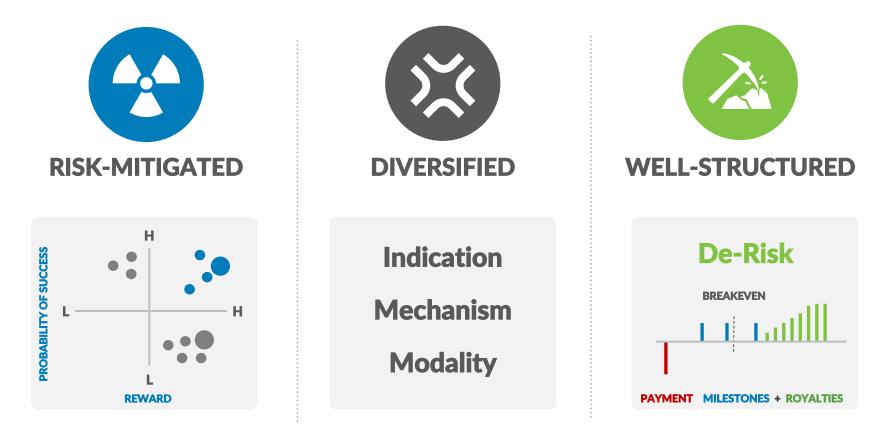


#### **KEY ASSETS IN XOMA ROYALTY PORTFOLIO**

ASSET	COMMERCIAL PARTNER	INDICATION	STAGE	CONSENSUS PEAK SALES <sup>1</sup>	ROYALTY %
VABYSMO®	Roche	Wet AMD / DME	Commercial	<sup>\$</sup> 7.Зв	0.50%
OJEMDA™	Day One	pLGG	Commercial	<sup>\$</sup> 1.6в	Mid-single digit
MIPLYFFA™	Zevra	Niemann-Pick Type C	Commercial	<sup>\$</sup> 175м	Mid-single digit
XACIATO™	Organon	Bacterial infections	Commercial	NA	Low to high single digit
IXINITY®	Medexus	Hemophilia B	Commercial	<sup>\$</sup> 57м	5%
DSUVIA®	Alora Pharmaceuticals	Acute pain in supervised medical setting	Commercial	NA	15 - 75%
Seralutinib	Gossamer/Chiesi	РАН	Phase 3	NA	Low to mid-single digit
Cetrelimab	INI	Bladder Cancer	Phase 3	\$2.1 <sub>B</sub>	0.75%
RZ358	Rezolute	CHI and tumor hyperinsulinism	Phase 3	\$350м	High single digit / mid-teen
Rilvegostomig	Astra-Zeneca	Solid Tumor(s)	Phase 3	NA	undisclosed
Mezagitamab	Takeda	ITP	Phase 3	\$1.0в	4%
Ficlatuzumab	AVEO	HNSCC	Phase 3	NA	Low single digit
Ovaprene®	Bayer option	Contraceptive	Phase 3	NA	Low to mid-single



#### **XOMA ROYALTY PORTFOLIO CONSTRUCTION**





#### THE POWER OF THE XOMA ROYALTY MODEL

A Single Transaction<sup>1</sup> Can Deliver Significant Value for Shareholders

BLUE OWL

XOMA Raises up to \$140 Million in Non-Dilutive, Non-Recourse Financing from **Funds Managed by Blue Owl Capital** Backed by VABYSMO<sup>®</sup> Royalties

\$140M

**Dec 2023** 

**ROYALTY-BACKED LOAN** 

Low Cost of Capital

Tax Efficient

Preserve NOLs

Interest Expense ↓ Taxable Income

Maintain Ownership & Upside

Oct 2021<sup>1,2</sup> **ACQUISITION** \$14M

USE OF PROCEEDS: DELIVER ADDITIONAL SHAREHOLDER VALUE





# is ojemda<sup>™</sup> + VOSAROXIN (tovorafenib) TRANSACTION: \$13.5M upfront to Viracta Therapeutics

	OJEMDA™	vosaroxin
ndication	Pediatric low-grade glioma	Myelodysplastic syndromes + AML
Milestone Potential	<sup>\$</sup> 54M Milestone Payments Received: \$22.1M	\$57M
Royalty Rate	Mid-single digit	High single digit
Clinical Stage	FDA APPROVED <sup>1</sup> & COMMERCIAL (Acquired in Ph2)	Phase 2
Partner		Denovo Biopharma

1. https://ir.dayonebio.com/news-releases/news-release-details/day-ones-ojemdatm-tovorafenib-receives-us-fda-accelerated



#### MIPLYFFA arimoclomol capsules + ALDOXORUBICIN TRANSACTION:

#### <sup>\$</sup>6M to LadRx<sup>1</sup>

#### MIPLYFFA<sup>™</sup> is a first-in-class therapy for NPC

	MIPLYFFA™	aldoxorubicin	
Indication	Niemann-Pick Type C	Pancreatic Cancer	
Milestone Potential	<sup>\$</sup> 52.6M	Mid-single digit percentage on out licensing economics	
Royalty Rate	Mid-single digit	Low single digit	
Clinical Stage	FDA APPROVED <sup>2</sup> & COMMERCIAL (Acquired pre-NDA resubmission)	Phase 2 (Aldox+Anktiva+PD-L1 t-hANK)	
Partner	SE ZEVRA THERAPEUTICS	LadRx Corp	

1. \$5M upfront. \$1M milestone paid to LadRx on FDA's acceptance of NDA resubmission. Up to an additional \$5M in milestones may be paid to LadRx

2. https://investors.zevra.com/news-releases/news-release-details/zevra-therapeutics-miplyffatm-arimoclomol-receives-us-fda



#### XACIATO<sup>®</sup> (clindamycin phosphate) vaginal gel 2%

# DARÉ TRANSACTION: \$22M upfront to Daré for economic interest in 3 first-in-category assets<sup>1</sup>

Bayer holds exclusive option to license Ovaprene® for commercialization

	XACIATO™ (clindamycin phosphate) vaginal gel 2%	<b>Ovaprene<sup>®</sup></b> (hormone-free monthly intravaginal contraceptive)	Sildenafil Cream, 3.6%
Indication	Bacterial vaginosis	Contraception	Female sexual arousal disorder
Milestone Potential <sup>1</sup>	<sup>\$</sup> 150M	\$5M	
Royalty Rate <sup>1</sup>	Low to high single digit	Low to mid-single digit	Low single digit
Product Stage	FDA APPROVED & COMMERCIAL (Acquired post approval)	Phase 3	Phase 3-ready
Commercial Partner	-#- ORGANON		
1. Upon acl	hieving a pre-specified return threshold, XOMA will	make upside-sharing milestone payments to Daré	



# **TWIST TRANSACTION:**

**\$15M for economic interest in** >60 assets





# **PULMOKINE ACQUISTION:**

\$20M upfront for economic interest in seralutinib, a Phase 3 asset

#### Indication

Milestone Potential

**Royalty Rate** 

**Product Stage** 

**Commercial Partner** 

Seralutinib

Pulmonary arterial hypertension (PAH) & pulmonary hypertension associated with interstitial lung disease (PH-ILD)

Net up to \$25M

Net low to mid-single digit

Phase 3

aossamerbic





21

#### **IXINITY TRANSACTION:** coagulation factor IX (recombinant)

#### <sup>\$9.6</sup>M upfront to Aptevo

**IXINITY®** coagulation factor IX (recombinant)

Indication

Use Case

**Milestone Potential** 

**Royalty Rate** 

**Clinical Stage** 

Partner

Hemophilia B

replace clotting factor (factor IX) missing in adults and children with hemophilia B

Undisclosed

5%

FDA APPROVED & COMMERCIAL (Acquired prior to pediatric SBLA approval)

DSUVIA TRANSACTION: (sufentanil) sublingual tablet 30 mcg

#### <sup>\$</sup>8M upfront to Talphera

**Royalty Rate** 

**Clinical Stage** 

Partner

**DSUVIA®** (sufentanil sublingual tablet)

For use in adults in certified medically supervised healthcare settings to treat acute pain

Department of Defense – Deployed Troop Sets, Kits, Outfits (SKOs)

\$116.5M shared with Talphera

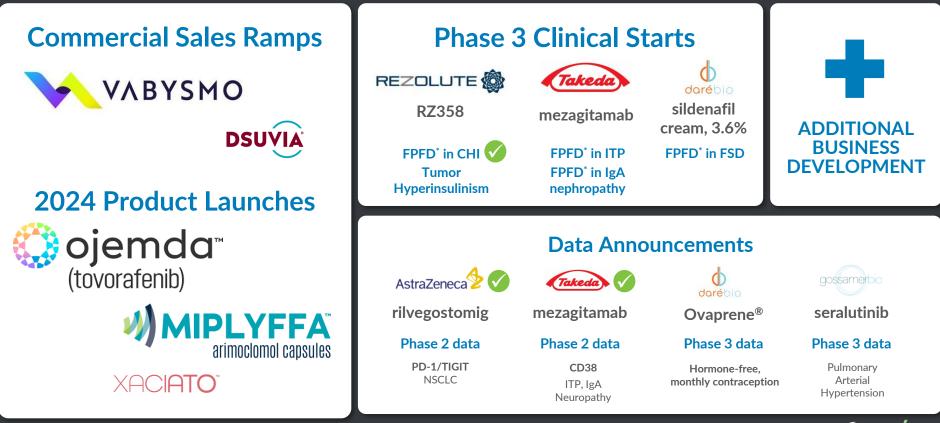
37.5% - 75% of DoD Contracts 15% of commercial sales

FDA APPROVED & COMMERCIAL (Acquired post approval)

> ALORA pharmaceuticals

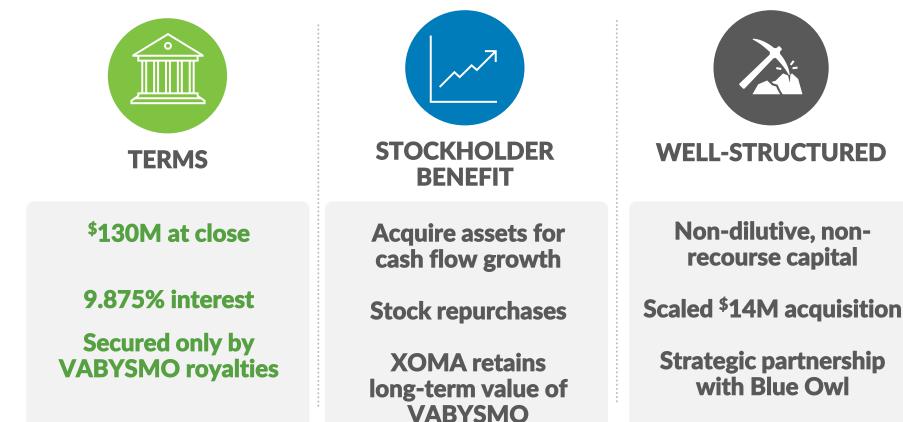


#### **/ KEY PORTFOLIO EVENTS 2024 - 2025**





#### **BLUE OWL FINANCING - UP TO \$140M**





24

## **KINNATE**

#### **KINNATE TRANSACTION:**

# ~<sup>\$</sup>9.5M cash

added to XOMA's balance sheet for additional capital deployment & potential royalties on pipeline

Cash Amount (per share)

Contingent Value Right (CVR)

**Kinnate Stockholders Receive** 

\$2.5879

100%

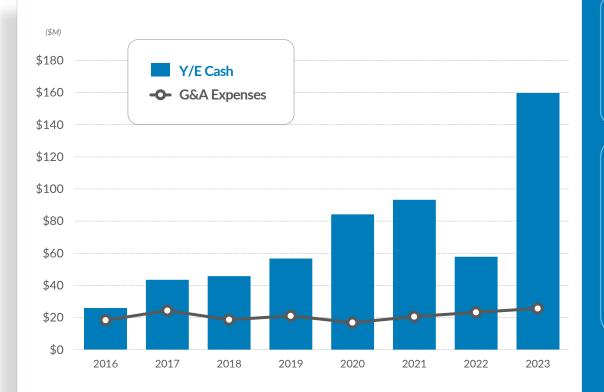
of net proceeds

85% from out license or sale of Kinnate programs completed within 1 year of closing

> from Kinnate's sale of exarafenib and pan-RAF inhibitor program to Pierre Fabre



#### **FINANCIAL HIGHLIGHTS**



>**\$120M** in milestones since 2017

>**\$1B** in potential milestones

#### 6 assets

generating royalty receipts

**\$42.3M** in cash receipts first 3 quarters of 2024

#### **Stable Expense Base**



# XOMA ROYALTY'S STOCK REPURCHASE PROGRAM

# Up to \$50 Million

through January 2, 2027

# **DRIVING SHAREHOLDER VALUE**

# **THREE PUBLICLY TRADED OFFERINGS TO MEET THE NEEDS OF SPECIFIC INVESTORS**

#### XOMA ROYALTY Common Stock

#### XOMAP

Series A Cumulative Perpetual Preferred Stock \$25.00 par value

8.625% dividend paid quarterly

#### XOMAO

Series B Cumulative Perpetual Preferred Stock \$25.00 par value

8.375% dividend paid quarterly



#### WHO WE ARE

#### Leadership

- Owen Hughes, Chief Executive Officer
- Brad Sitko, Chief Investment Officer
- Tom Burns, Chief Financial Officer
- Business Development Team
- Legal Team
- Finance Team
- Consultants
  - Deal Sourcing
  - Scientific
  - Medical

#### **Board of Directors**

- Jack Wyszomierski, Chairman CFO of VWR International (retired)
- Heather L. Franklin
  Executive Chair of Blaze Bioscience
- Natasha Hernday CBO of Seagen (former)
- Owen Hughes CEO of XOMA
- Barbara Kosacz
  COO and GC of Kronos Bio (former)
- Joe Limber CEO of Secura Bio (former)
- Matthew Perry President at BVF Partners (former)



#### / XOMA ROYALTY'S TIME IS NOW

#### INFLECTION POINT FORTHCOMING

#### COMPETITIVE DIFFERENTIATION



EFFICIENT BUSINESS MODEL

ROYALTIES TO DRIVE SHAREHOLDER RETURNS

Enabling Today's Science to Be Tomorrow's Cures





# **CORPORATE PRESENTATION**

NASDAQ COMMON: XOMA NASDAQ PERPETUAL PREFERRED SHARES: XOMAP, XOMAO

**JANUARY 2025** 

THE ROYALTY AGGREGATOR FOR BIOTECH COMPANIES